Energy Disclosure & Audit Policies Energy Efficiency Strategy Webinar Series

MIT CoLab

Green Economic Development Initiative

June 3 2013



Agenda

- Jessica Lawrence Program Manager Building Energy Performance Policy Group, Institute for Market Transformation.
- Tiffany Broyles Yost Director of Programs, Urban Green Council.
- [Questions]
- Barry Hooper Green Building Program, City of San Francisco (joining call at 4:15 EST)
- Questions.





Building Energy Performance Policy

U.S. Policy Overview

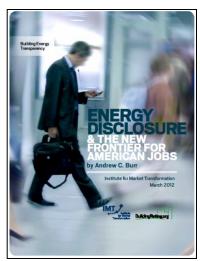
June 3, 2013 | MIT CoLab Energy Audit and Disclosure Policies Webinar Emerald Cities Collaborative

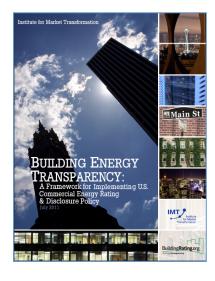
Jessica Lawrence Program Manager, Building Energy Performance Policy Institute for Market Transformation jessica@imt.org

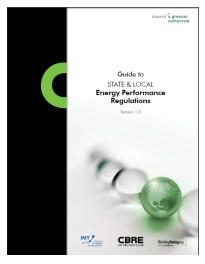
- National best practices center for the design, adoption, and implementation of building energy performance policies in cities.
- Hands-on experience assisting cities in preparation and execution of policies (close partners with NYC and DC)
- Leader on building code compliance, and supporter of strong model code development and adoption
- Experts on energy efficiency finance policy and green leasing
- U.S. hub for the Global Buildings
 Performance Network, an international best practices network for building energy efficiency, and DATA Alliance, a partnership with large building owners



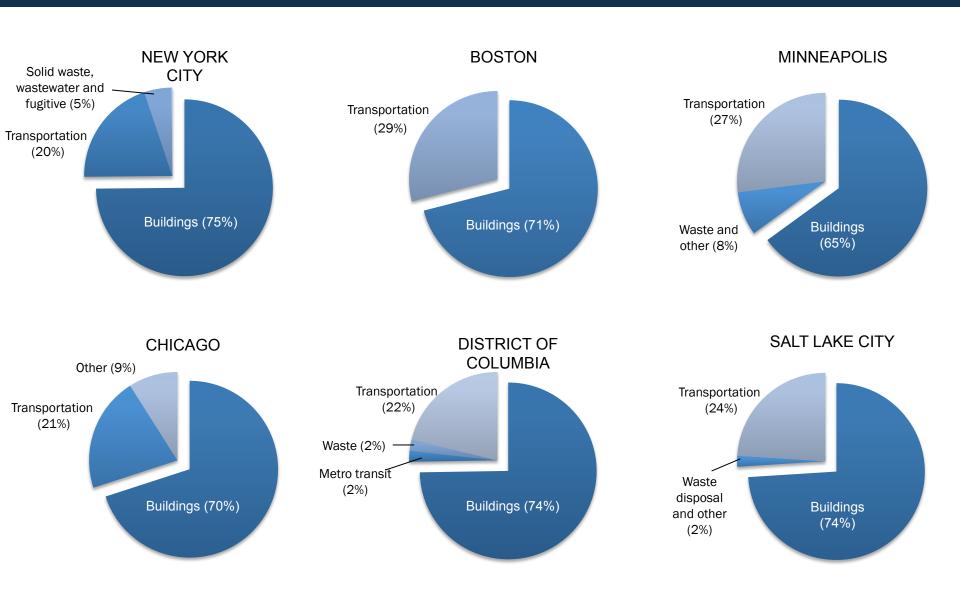








Why Focus on Buildings

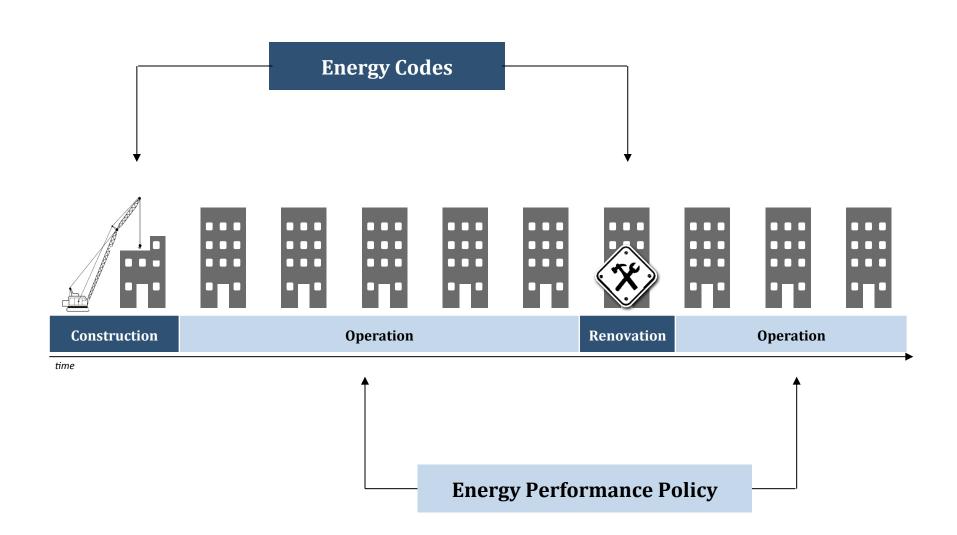


SOURCES: *PlaNYC* report; Chicago Climate Action Plan; Boston Climate Action Plan, 2011 update; District of Columbia 2006 Greenhouse Gas Emissions Inventory; Salt Lake City Community Carbon Inventory, 2010; City of Minneapolis Greenhouse Gas Inventories, 2006-2010.

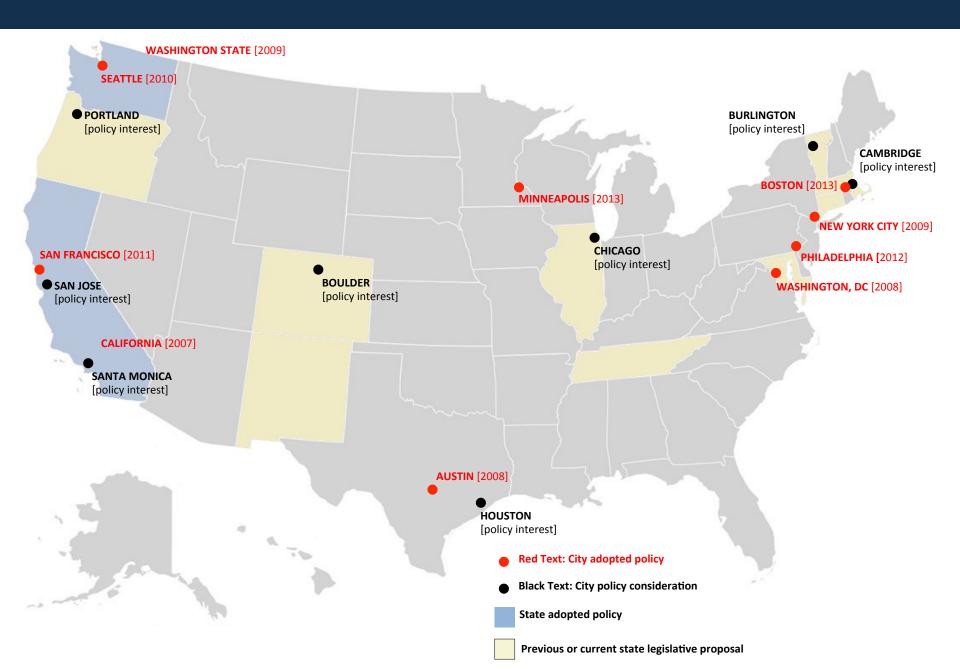
WHY BUILDING ENERGY PERFORMANCE POLICY

- Our EE strategy for existing buildings is not resulting in the necessary scale
 - Patchwork of incentives, rebates, and voluntary programs will not create scale
- Policy solutions must create market demand
 - Transparency and information has political strength
- The policy landscape is changing rapidly
 - Local governments moving beyond new buildings

BUILDING ENERGY PERFORMANCE POLICY FILLS THE GAP



COMMERCIAL BUILDING POLICY LANDSCAPE



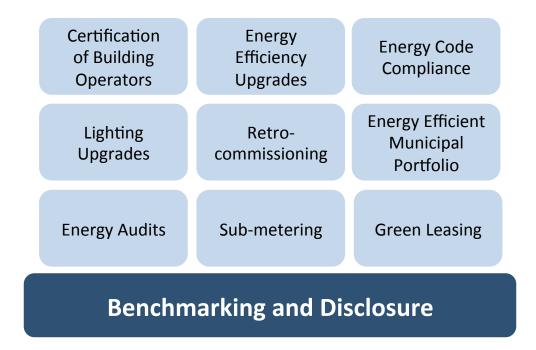
COMMERCIAL BUILDING POLICY DETAILS

	Legislation			Building Type & Size Threshold		Disclosure				Additional Elements
	Jurisdiction	Short Name	First Compliance Deadline	Commercial	Multi family	To Gov't	On Public Website	Time of Transaction	To Current Tenants	Audit/Improvement Requirement
Cities	Austin	Energy Conservation Audit & Disclosure (ECAD) Ordinance	June 2011	10K SF+	Audits	✓		Buyers		Audits & mandatory upgrades for multifamily buildings
	Boston	Building Energy Reporting and Disclosure Ordinance	May 2014	35K SF+	35 Units or 35K SF+	√	√			Audits every 5 years
	District of Columbia	Clean and Affordable Energy Act of 2008	April 2013	50K SF+	50K SF+	✓	✓			
	Minneapolis	TBD	May 2014	50K SF+		✓	✓			
	New York City	Local Law 84 (additional requirements in LL 87, LL 88)	August 2011	50K SF+	50K SF+	✓	✓			ASHRAE level II audits and RCx (LL 87), lighting upgrades and submetering (LL 88)
	Philadelphia	Bill NO. 120428-A	October 2013	50K SF+		✓	✓	Buyers Lessees		
	San Francisco	Existing Commercial Buildings Energy Performance Ord.	October 2011	10K SF+		√	✓	Buyers Lessees Lenders	✓	ASHRAE level I or II audits or RCx every 5 years
	Seattle	CB 116731	October 2011	20K SF+	20K SF+	✓		Buyers Lessees Lenders	✓	
States	California	AB 1103	July 2013	5K SF+		✓		Buyers Lessees Lenders		Mandatory upgrades to be developed under AB 758
	Washington State	Efficiency First SB 5854	January 2011	10K SF+				Buyers Lessees Lenders		Audits for public buildings with low ratings

BUILDING ENERGY PERFORMANCE POLICY TOOLKIT

Complementary policies can help engage the private sector and ensure that EE goals are met:

- Long term market opportunities for service providers
- Reduced impact on city resources
- Faster uptake of energy efficiency measures
- Enhanced job creation



GENERAL PRINCIPLES OF BENCHMARKING AND DISCLOSURE POLICIES

Benchmarking and Disclosure

Property Size and Sectors

Minimum property size threshold varies from 5,000 to 50,000 square feet. Sectors always include office and retail, many policies include multifamily. Many policies *exclude* industrial.

Disclosure Type

Typically either annual public or during transaction.

Public disclosure typically on website, transactional disclosure during sale or lease.

Compliance Schedule

Municipal buildings disclose first.

Stagger deadlines for private buildings based on size, type, or both.

GENERAL PRINCIPLES OF AUDIT AND RETRO-COMMISSIONING POLICIES

Energy Audit Policies

ASHRAE Level I / Prescriptive Small or simple buildings

Includes brief walk through, review of utility bills, and identification of general areas to look for energy efficiency opportunities.

Cost: < 8 cents / sq. ft.

ASHRAE Level II

Large or complex buildings

Includes comprehensive walk-through and analysis of conditions to identify and prioritize energy efficiency opportunities.

Cost: ~ 10 cents / sq. ft.

Future Compliance Path

Touch-free audits, based on utility bill information, or continuous energy consumption monitoring, or device "energy signature" disaggregation.

Cost: 7-8.5 cents / sq. ft.

Retro-commissioning Policies

No reference standard

All buildings

Requires review and correction of HVAC calibration, sensors, controls, load distribution, ventilation rates, common area lighting and light controls, motors fans and pumps, steam traps, weather stripping, etc.

Cost: 15 – 30 cents / sq. ft. (depends on building complexity)

Future Compliance Path

Retro-commissioning informed by analytics-based audits, or continuous commissioning.

Cost: < 15 cents / sq. ft. (?)

UTILITY DATA ACCESS PROGRAMS (COMM. AND MULTIFAMILY)



BENEFITS TO BETTER ACCESS

- Ability to measure performance is critical to efficient building operations and EE evaluation for owners
- Enables owners/operators to work with tenants to increase efficiency
- Helps owners achieve LEED and ENERGY STAR certifications
- Can enable utilities to increase demand for EE incentives and rebates, and target programs
 - 2012 CPUC study found benchmarking increased enrollment in utility EE programs
- Good utility customer service

CHALLENGES FOR UTILITIES

- Utilities not credited for data access programs (no value?)
- Some IT/CIS adjustments necessary
 - Many utilities don't map meters to buildings
- Customer confidentiality
 - Utilities operating under confidentiality provisions from PUCs, state laws
 - No national standards/guidelines for data access

DATA ALLIANCE

- BOMA International, Real Estate Roundtable, IMT, USGBC form DATA Alliance in 2011 to educate utilities and regulators to secure better access to energy consumption data for building owners
- July 2011: NARUC approves resolution calling on regulators to provide better data access to commercial owners
- DATA is working collaboratively with federal agencies, Congress and the administration, as well as local BOMA/USGBC chapters
 - USGBC Existing Authorities Memo
 - RER congressional testimony
 - Green Button, federal utility code of conduct development
 - DOE energy innovation hub in Philadelphia

WWW.ENERGYDATAALLIANCE.ORG



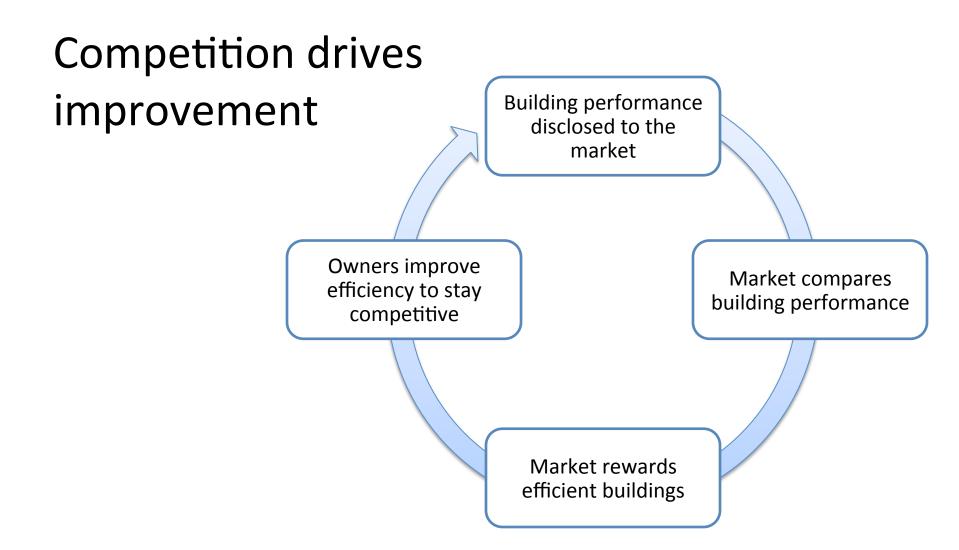






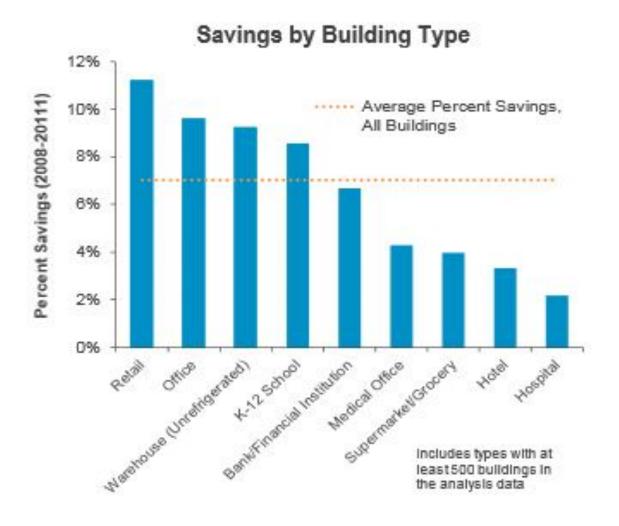






IS BENCHMARKING EFFECTIVE? THE EVIDENCE

The Environmental Protection Agency studied 35,000 benchmarked buildings and found an average annual savings of 2.4 percent over three years, for a total energy savings of over 7 percent.



IS BENCHMARKING EFFECTIVE? MORE EVIDENCE

AMONG FMs WHO HAVE USED ENERGY STAR FOR BENCHMARKING:

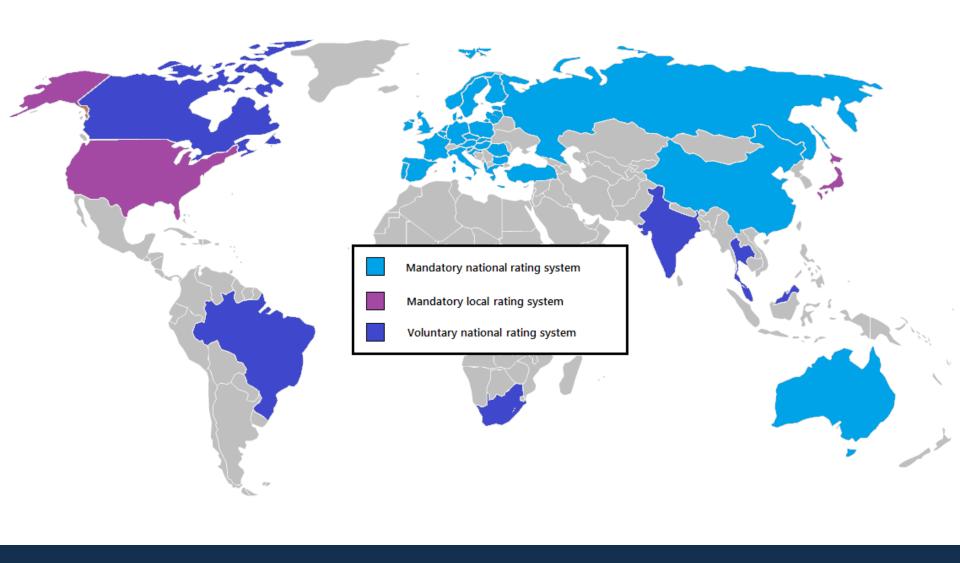
70%

have used Energy
Star to guide
energy efficiency
upgrade plans

SOURCE: BOM SURVEY

67%

have used Energy
Star to help
justify an energy
efficiency project



There are more than 60 energy performance rating systems in 41 countries

Profile | New York City

Local Law 84

Benchmarking

50,000 SF+

Properties must be annually benchmarked, with energy and water consumption data reported via EPA ENERGY STAR Portfolio Manager. Data is made public beginning with the second reporting year.

Local Law 87

Energy Audits

50,000 SF+

Audits of base building systems every 10 years.
Required to implement upgrades with a 7-year or better payback within 1 year.

Retro-commissioning 50.000 SF+

Danisad area a

Required once every 10 years. Covers base building systems. Required to use a third-party.

NYC Energy Conservation Code (NYCECC)

Local Law 85 2009

Requires a building system to be brought up to code even if less than 50% is disturbed.

Local Law 48

2010

Extends requirements for occupancy sensors to offices, classrooms, and some other spaces less than 200 sq. ft.

Local Law 88

Lighting Upgrades 50,000 SF+

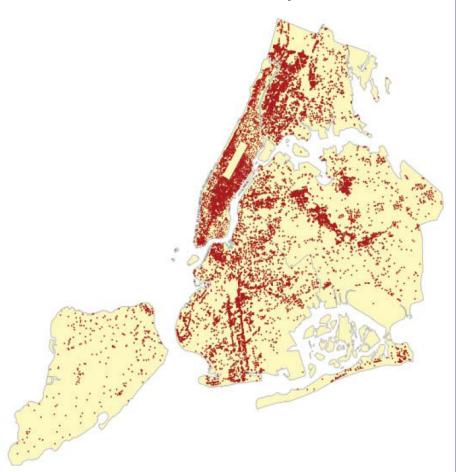
By 2025, lighting must be upgraded to meet the current NYCECC reqs for power density, controls, exterior lighting, etc.

Sub-metering 50,000 SF+

By 2025, sub-meters must be installed for non-residential tenant spaces 10k sq. ft. or more.

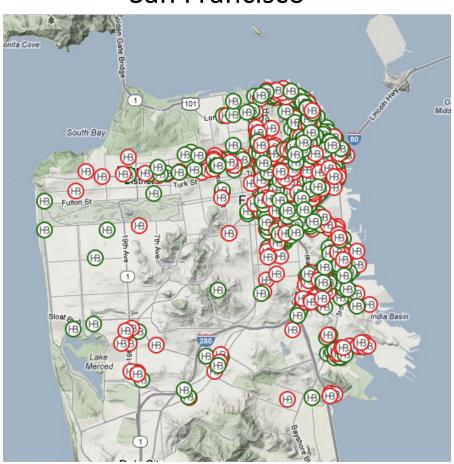
DEEP DIVE: POLICY DATA OUTPUTS

New York City



Buildings 50k SF+ ~16,000 buildings, 2.5 billion SF

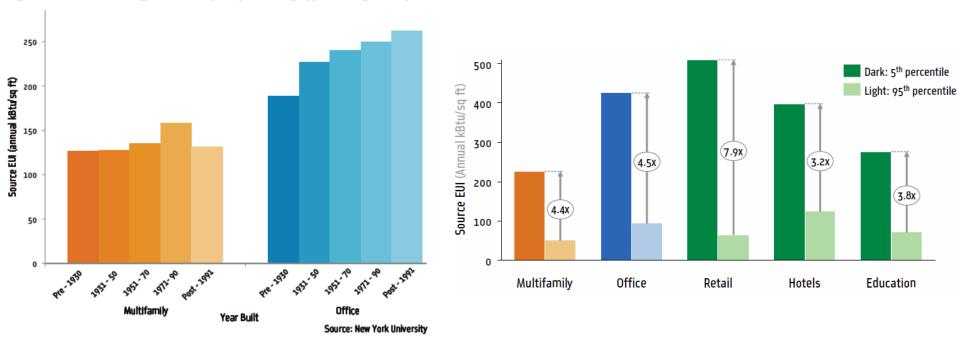
San Francisco



Buildings 10k SF+ ~2,700 buildings, 205 million SF

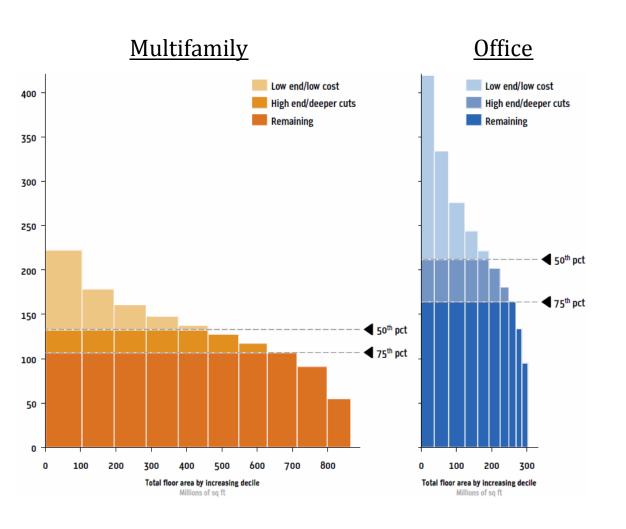
NYC'S 2010 BENCHMARKING RESULTS: VARIATIONS IN ENERGY USE

Figure 24: Median Energy Use Per Sq Ft by Building Type and Age Group



- Older buildings tend to have lower Energy Use Intensities (EUI) and higher ENERGY STAR scores than newer buildings.
- Energy use varies greatly between property types, uses, and locations.
- Some properties using 3-7x more energy than other buildings with similar uses.

NYC's 2010 BENCHMARKING RESULTS



...if all buildings operated at the...

50th percentile - **18%** reduction in energy use, **20%** reduction in GHG emissions

75th percentile - **31%** reduction in energy use, **33%** reduction in GHG emissions

TYPICAL POLICY ADOPTION CYCLE

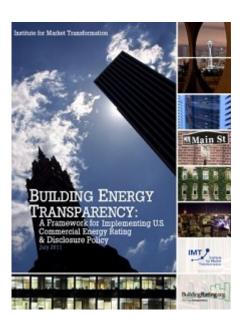
1 or 2 FTEs for ongoing operations

PRE-ADOPTION	ADOPTION	OPERATIONS			
18 months	18 Months	On-going			
 Determine legislative authority Data gathering - understand your building stock Initial outreach and stakeholder engagement Policy Design Utility engagement - data access, attribution Drafting of legislation 	 Technical development - list of buildings that have to comply, how-to documents, develop business processes Increased outreach - building owners, trade groups, utilities, and vendors Education and training - on tools and benchmarking process, sector specific Detailed rulemaking 	 Staggered reporting deadlines Technical support - help center to answer questions, flag common errors, and work with people to get their buildings benchmarked Compliance and enforcement - notification and tracking methods Reporting and analysis - profile energy use for the 			
Staffing requirements: - 2 FTEs for pre-adoption, ac	building stock, identify best/worst performance, etc.Develop plans to assist				

poor performers

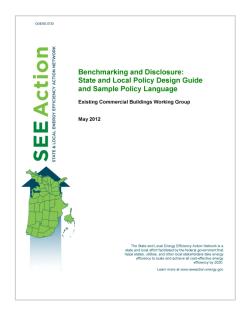
How We Help Expedite The Process

- Technical assistance bill language, drafting of policy
- Political strategy typical arguments for and against benchmarking
- Stakeholder engagement identification and
 engagement with key
 industry groups
- Inter-city facilitation sharing best practices, convening cities
- Advice on media what, when and how to message
- Implementation strategy what needs to be done, and how to do it











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Tiffany Broyles Yost
Director of Programs
LEED AP BD+C

Urban Green Council
U.S. Green Building Council
New York
UrbanGreenCouncil.org

OUTREACH STRATEGIES FOR ENERGY DISCLOSURE LEGISLATION



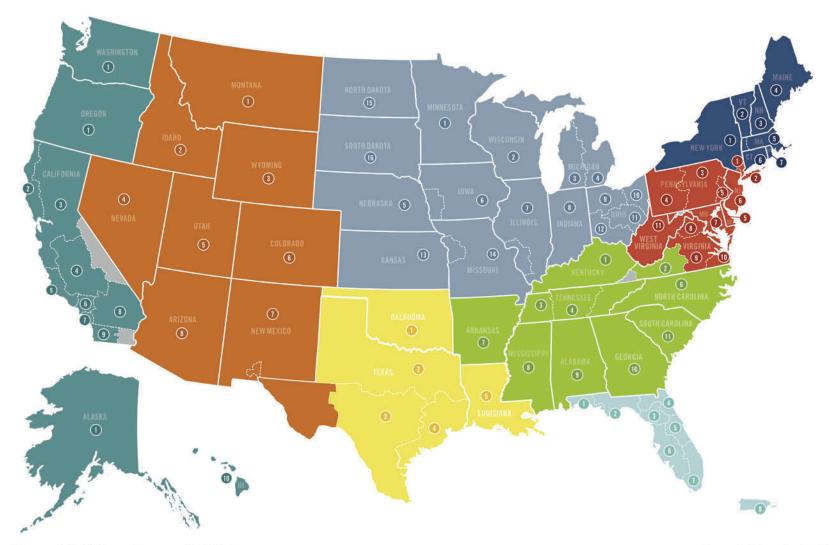


USGBC CHAPTERS

One community of individuals taking LOCAL action to deliver GLOBAL results through education, advocacy and outreach.

NETWORK

77 Chapters 30,000 Individual Members



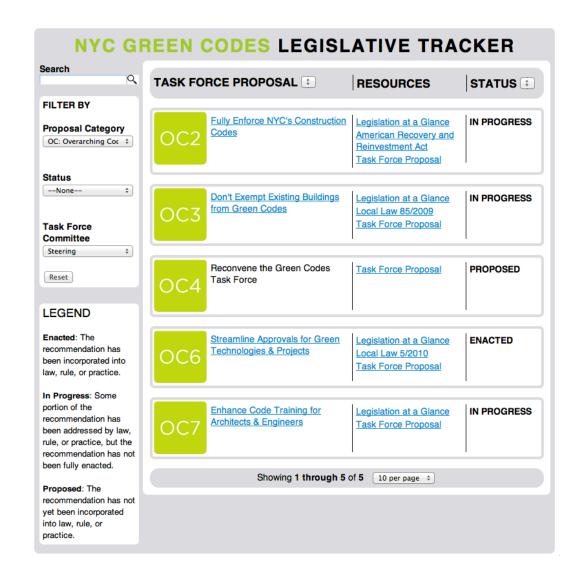


WI OUR CURRENT INITIATIVES

- Improve Building Envelopes
- Make Buildings Resilient
- Create Low-Carbon Cities
- Reach All Industry Sectors
- Revise Codes, Remove Barriers



REVISING CODES, REMOVING BARRIERS





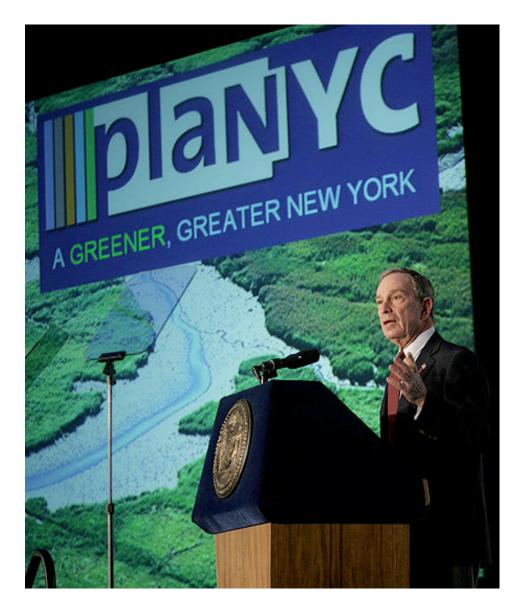
IIIII CIVIC LEADERSHIP

PlaNYC

- Prepare for 1 million more residents
- Strengthen economy
- Combat climate change
- Enhance quality of life

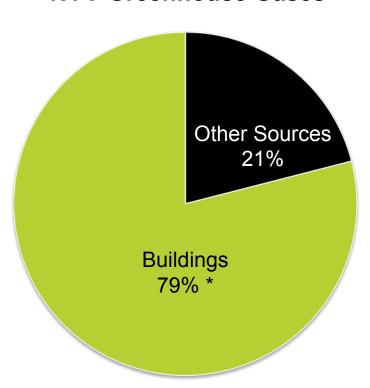
Greener, Greater Buildings Plan

- Package of 4 laws
- Goal to reduce carbon pollution
- Aimed to decrease water and energy use in NYC's largest buildings





NYC Greenhouse Gases



* Down to 74% since 2005

NYC Greenhouse Gases



翩 GREENER, GREATER BUILDINGS PLAN

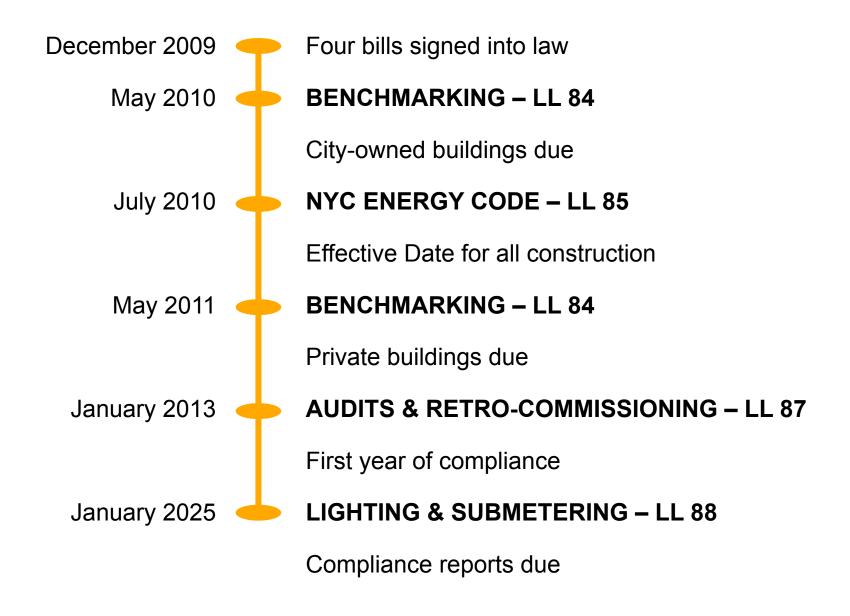
Applies to all buildings:

NYC Energy Conservation Code – Local Law 85

Applies to large buildings (over 50,000 SF):

- Energy and Water Benchmarking Local Law 84
- Energy Audits and Retro-commissioning Local Law 87
- Lighting Upgrades and Sub-metering Local Law 88

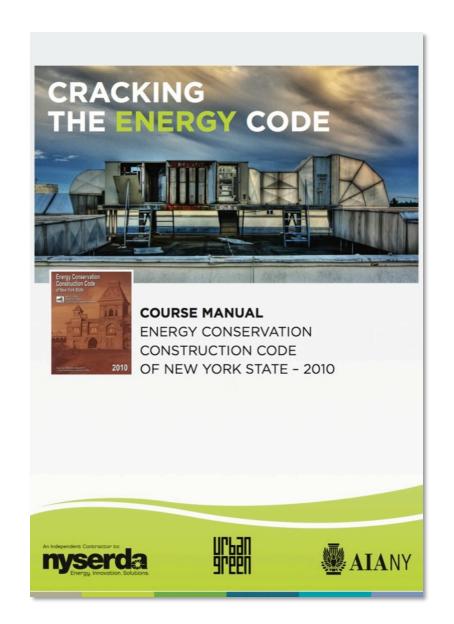
GREENER, GREATER BUILDINGS PLAN





NEW YORK ENERGY CONSERVATION CODE - LL 85

- Created a 4-hour course with AIA NY and industry experts explaining new code and compliance methods
- Wrote detailed course manual
- Selected and trained instructors to teach the course
- Led outreach effort and partnered with local USGBC and AIA chapters to deliver sessions
- Received NYSERDA funding



NEW YORK ENERGY CONSERVATION CODE - LL 85

- Delivered 80 sessions in New York City and state.
- Taught more than 1500 students
- Provided over 6,000 continuing education hours
- Approximately 2 years for development and delivery.



Session Locations by Frequency



ENERGY & WATER BENCHMARKING - LL 84



ENERGY & WATER USE BENCHMARKING

Local Law 84

COMPLIANCE CHECKLIST & USER'S GUIDE

Version 2.0, April 1, 2012

This document is intended to help real estate owners and property managers satisfy the requirements of Local Law 84.

What is Local Law 84?

Local Law 84 is part of a package of laws known as the "Greener Greater Buildings Plan," which were enacted in December 2009 to improve the energy and water efficiency of New York City's largest existing buildings. Local Law 84 requires property owners to report on ("benchmark") the energy and water use of their buildings through an online tool called Portfolio Manager, which is maintained by the US Environmental Protection Agency (EPA).

For more information on the Greener, Greater Buildings Plan, go to www.nyc.gov/ggbp or www.urbangreencouncil.org/BuildingsPlan.

Who's responsible for complying with Local Law 84?

Property owners and co-op and condo associations are ultimately responsible for complying with the law. However, many of these parties will delegate the reporting to their property manager or a consultant. This may be an additional service under some existing contracts.

Who developed this checklist and user's guide, and for what purpose?

Urban Green Council, an environmental nonprofit based in New York City, developed this checklist and user's guide with assistance from the real estate industry and Mayor's Office to provide property owners with step-by-step instructions on how to comply with Local Law 84 and guidance for directing staff or consultants. This checklist and user's guide does not provide detailed compliance instructions. For detailed compliance instructions and a list of benchmarking resources, go to www.nyc.gov/ggbp, call the Benchmarking Help Center via 3-1-1, or e-mail sustainability@buildings.nyc.gov.







RRELATED

ENERGY & WATER USE BENCHMARKING Local Law 84

COMPLIANCE CHECKLIST

GETTING STARTED

- 1. Determine if your property is subject to the benchmarking law.
- Decide who will be your benchmarking administrator, the person responsible for gathering building data and entering it into Portfolio Manager.

DATA COLLECTION

- 3. Provide the benchmarking administrator with the building gross square area and a breakdown of the square footage by space use type or means to find this information.
- Authorize the benchmarking administrator to collect and compile the property's whole building energy use for the last calendar year.
- 5. Authorize the benchmarking administrator to gather information on the space use attributes of the property.
- 6. Send the Benchmarking Non-Residential Tenant Information Collection Form to tenants with their own utility meters, other than residential tenants.

DATA ENTRY & PROOF OF COMPLIANCE

- Confirm that the benchmarking administrator has entered the benchmarking data into Portfolio Manger following specific steps.
- 8. Maintain records of relevant documents for three years.

FOLLOW UP

- 9. If you have benchmarked in previous years, compare your property's Current Rating or Current Source Energy Intensity against last year's rating.
- 10. Send staff to energy efficiency training.

URBAN GREEN COUNCIL

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ENERGY & WATER BENCHMARKING – LL 84

DEVELOPMENT

Urban Green Council Staff Course Development

Real Estate Industry Professionals

Content Advisor

Mayor's Office of Long-Term Planning & Sustainability

Advisor

NYC Department of Buildings *Advisor*

Kresge Foundation, NYSERDA, & ConEdison

Funder

DELIVERY

Urban Green Council Staff Management & Outreach

Real Estate Industry Consultant

Outreach Advisor

Professional & Industry
Associations
Outreach

Volunteer Speakers Bureau

Delivery & Outreach

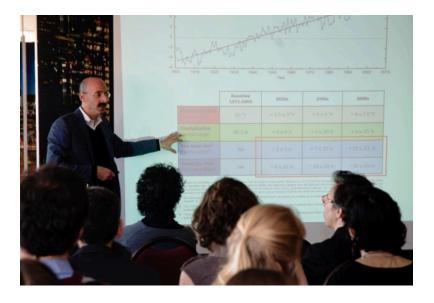
Kresge Foundation, NYSERDA & ConEdison

Funder



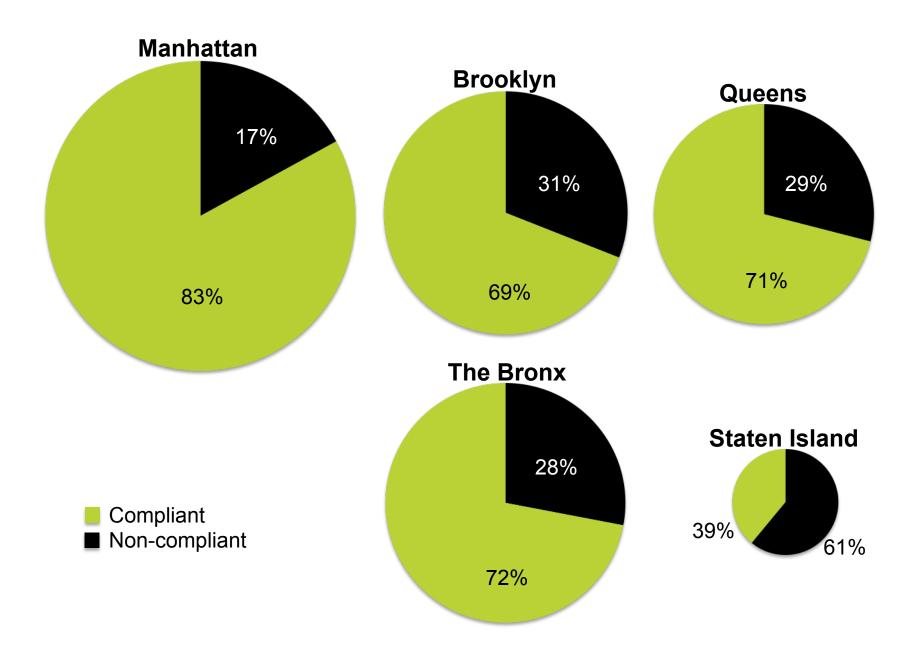
ENERGY & WATER BENCHMARKING - DELIVERY

- Perform a real estate market analysis to identify highleverage audience
- Quantify type and use of applicable buildings.
- Develop a marketing and implementation strategy





ENERGY & BENCHMARKING – RESULTS





AUDITS & RETRO-COMMISSIONING - LL 87



ENERGY AUDITS & RETRO-COMMISSIONING LOCAL LAW 87 OF 2009

Compliance Checklist & User's Guide



February 20, 2013 Version 5.0

This document is intended to help real estate owners and property managers comply with Local Law 87.

What is Local Law 87?

Local Law 87 is part of a package of four laws known as the "Greener, Greater Buildings Plan," which were enacted in December 2009 to improve the energy and water efficiency of New York City's largest buildings. Local Law 87 requires property owners to audit energy use and retro-commission their buildings every 10 years, as well as submit an "Energy Efficiency Report" to the NYC Department of Buildings (DOB) documenting the results. For more information on the Greener, Greater Buildings Plan, go to www.nyc.gov/ggbp or www.urbangreencouncil.org/ggbpeducation.

What is an energy audit? What is retro-commissioning?

An energy audit is a systematic analysis of a building's energy equipment and systems to identify cost-effective capital improvements that will save energy. An energy audit report provides a list of recommended strategies to save energy, along with an estimate of their cost and payback. Local Law 87 requires property owners to receive an energy audit but does NOT require them to follow the recommendations described therein.

Retro-commissioning is the testing and tune-up of existing building systems to confirm they are operating as designed and as efficiently as possible. Retro-commissioning commonly identifies maintenance, calibration and operations errors that are easily corrected and, when implemented, typically amount to significant energy savings and improvment in equipment reliability. Sometimes the testing will make apparent mistakes that originate from the building's construction or a subsequent renovation. Any operations measures revealed through retro-commissioning as not in compliance with the Law must be rectified.

Local Law 87 only requires energy audits and retro-commissioning of "base building systems" which includes, but is not limited to, the building envelope, HVAC systems, elevators and escalators, domestic hot water supply, and electrical and lighting systems. Neither the energy audit nor retro-commissioning include equipment owned by tenants or used for industrial processes within the building.

Who is responsible for complying with Local Law 87?

Property owners, including co-ops and condo boards, are ultimately responsible for complying with the Law. However, many of these parties have property managers to whom they can delegate administration of the compliance work. This work includes hiring and supervising consultants to conduct the energy audit and retro-commission, as well as submitting the "Energy Efficiency Report" to DOB. The property manager may also be tasked with reviewing the consultant's reports and recommending follow up action to the owner or co-op/condo board. This work may be considered an additional service under property manager's contract.

How will Local Law 87 be enforced?

DOB is responsible for enforcement. Failure to comply with Local Law 87 will be deemed a Class 2 violation, subjecting property owners to fines of \$5,000 for the first year and \$5,000 for each additional year of non-compliance. DOB intends to conduct random reviews of documents submitted under the Law.

Who developed this checklist and user's guide and for what purpose?

Urban Green Council, an environmental nonprofit based in New York City, developed this checklist and user's guide with assistance from the NYCS Mayor's Office, DOB, and the real estate industry. The goal is to provide property owners with step-by-step instructions on how to comply with Local Law 87 and guidance for directing staff or consultants. This checklist and user's guide is not intended to provide detailed compliance instructions. For detailed instructions and official responses, go to www.nyc.gov/ggbp to read the Law as well as the Rule adopted by DOB, or e-mail sustainability@buildings.nyc.gov.

URBAN GREEN COUNCIL | LOCAL LAW 87 USER GUIDE



ENERGY AUDITS & RETRO-COMMISSIONING LOCAL LAW 87 OF 2009

Compliance Checklist

GETTING STARTED

- Determine whether your property is subject to Local Law 87.
- Determine your property's reporting year.
- Decide whether to pursue early compliance under the Law.
- 4. Determine whether your property is exempt from all or part of the Law.
- 5. Select your Greener, Greater, Buildings Plan administrator ("GGBP project manager").
- 6. Decide whether to do your energy audit at the same time as retro-commissioning.

ENERGY AUDITS

- 7. Search for and select a qualified energy auditor.
- 8. Begin your energy audit at least one year before it is due.

RETRO-COMMISSIONING

- 9. Search for and select a qualified energy auditor.
- 10. Begin your retro-commissioning 12 18 months before it is due.

SUBMIT ENERGY EFFICIENCY REPORT

- 11. Submit your Energy Efficiency Report (EER) by the end of the reporting year.
- 12. Maintain records for a minimum of 11 years.

GETTING VALUE

- 13. Take advantage of NYSERDA and Con Edison incentives.
- 14. Get the most out of the energy audit.
- 15. Make the best of retro-commissioning.
- 16. Invest in staff training.

URBAN GREEN COUNCIL | LOCAL LAW 87 USER GUIDE



AUDITS & RETRO-COMMISSIONING – LL 87

Identify Target Audience

Real Estate Market Analysis

Benchmarking Results

Communicate

Key Owners & Property Managers

Industry & Professional Associations

Implement

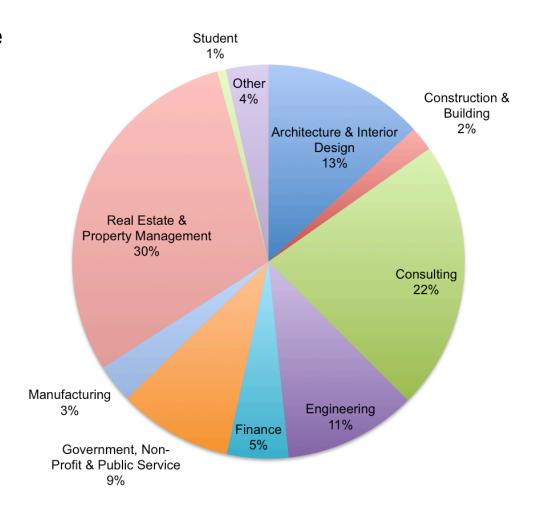
Public Presentations

Private Sessions

Web Access

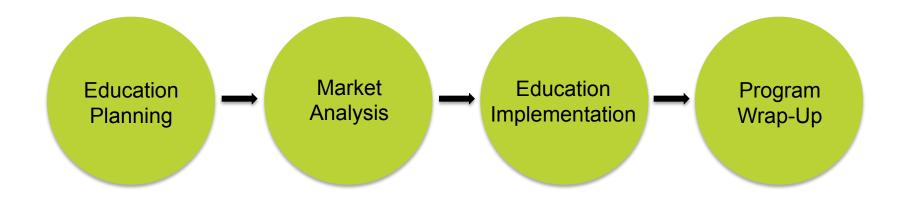
AUDITS & RETRO-COMMISSIONING – RESULTS

- 70 presentations since September 2012
- Over 1,230 attendees
- Checklist viewed over 1,800 times



KEY OUTREACH LESSONS

- Collaborate with local government
- Look for funding
- Capitalize on industry expertise
- Work with professional and industry associations
- Be strategic about your audience





GOVERNMENT COLLABORATIONS & SUPPORT















NETWORKS & CONTACTS























































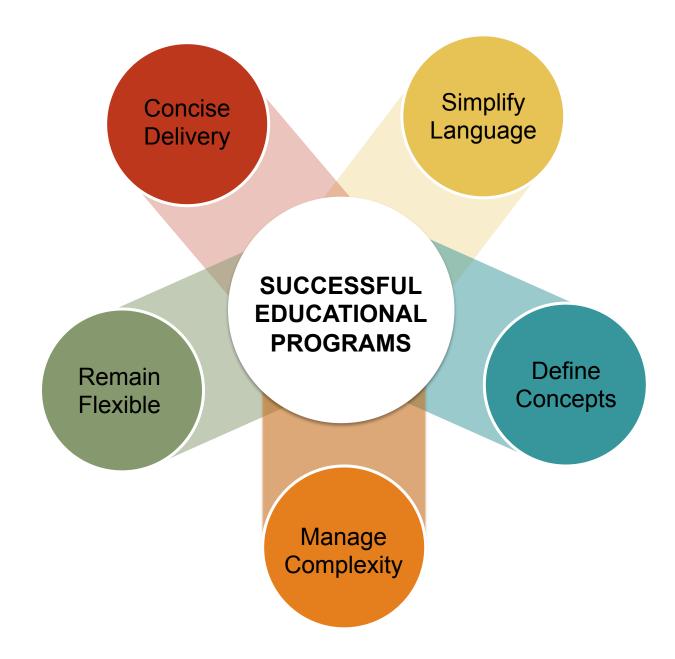








IIII GGBP EDUCATION: CHALLENGES





GGBP EDUCATION: Scalability

MANAGEMENT

OUTREACH PARTNERS

FUNDING

Professional & Industry Associations

Non-profits

Local USGBC Chapter!

Large Organizations

Key Industry Stakeholders

National Foundations

Local Utilities

Government Grants



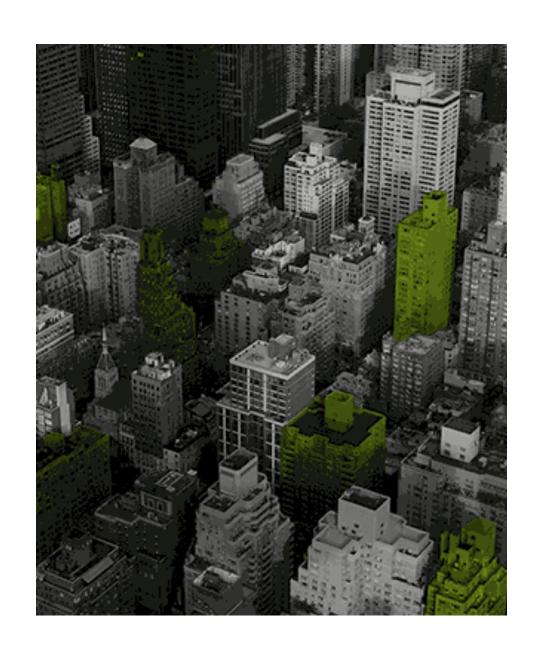
Tiffany Broyles Yost

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tb@urbangreencouncil.org urbangreencouncil.org @UrbanGreenNY @BroylesYost





Information as Energy Efficiency Accelerator

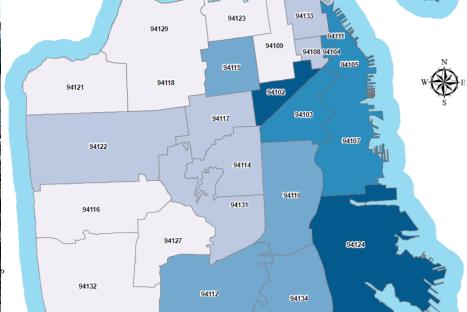
San Francisco Existing Commercial Buildings Energy Ordinance

Barry Hooper Green Building Program June 3, 2013



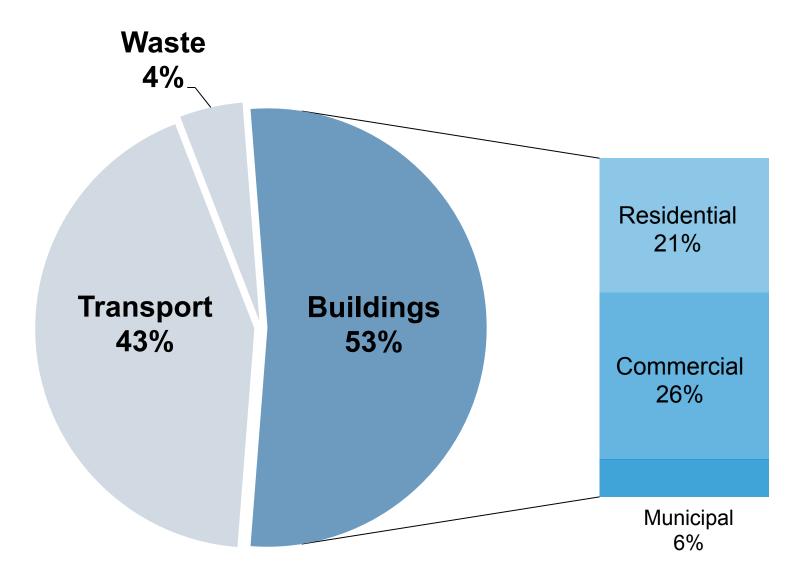








GHG Emissions from San Francisco



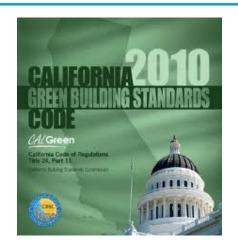








Pacific Gas and Electric Company®













Mayor's Task Force on

Existing Commercial Buildings

Final Report and Recommendations For The City and County of San Francisco







Scope

Existing Commercial

Composition

- Owners' Representatives
- Property Managers
- Contractors
- Operators
- Engineers
- Architects
- Finance
- Utilities

The Task

- Cost effective energy savings
- Minimum costs
- Measureable





Existing Commercial Buildings Ordinance

Commercial Stakeholders: 'We will manage what we measure.'



Benchmark

Action Plan

Transparenc

y



Existing Commercial Buildings Ordinance

3 year phase-in: 2011-2014

Mandatory:

- Benchmarking with limited public disclosure (every year)
- Energy audits or retrocommissioning (every 5 years)

Voluntary:

- Capital improvements
- Operations and calibration
- Tenant engagement
- Financing & incentives
- Policy as Customer Relationship Management

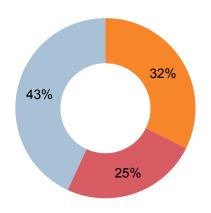




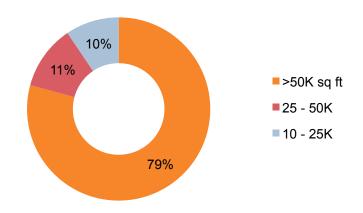
Stock Affected



Private Sector Buildings



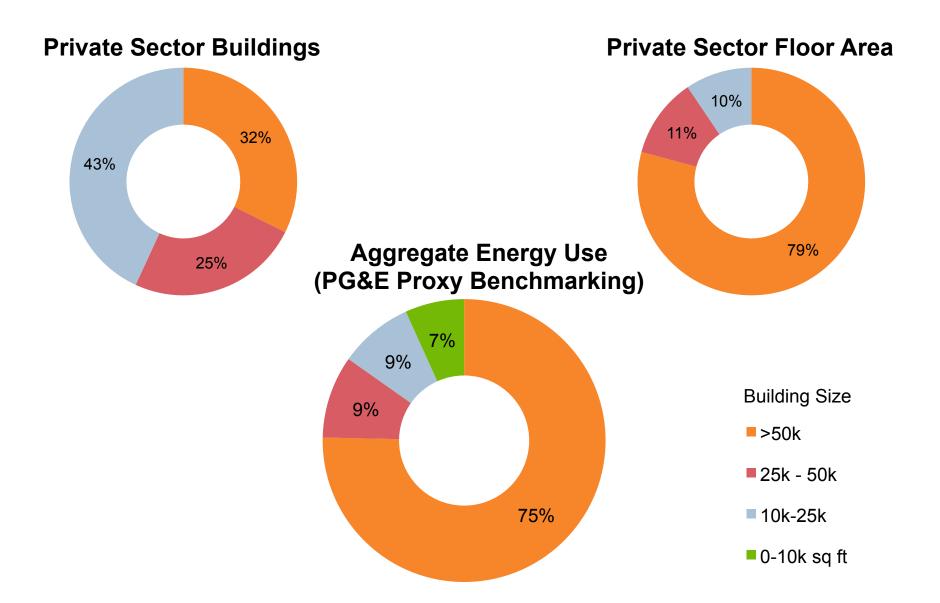
Private Sector Floor Space



	Numb	er of Buildi	ngs	Floor area (sq ft)			
Building Size	Private Sector	Municipal	Total	Private Sector	Municipal	Total	
50K+	705	74	779	123,737,250	39,789,131	163,526,381	
25K	535	22	557	17,772,305	732,512	18,504,817	
10-25K	940	91	1,031	14,759,074	1,454,161	16,213,235	
TOTAL	2,180	187	2,367	156,268,629	41,975,804	198,244,433	

Stock Affected

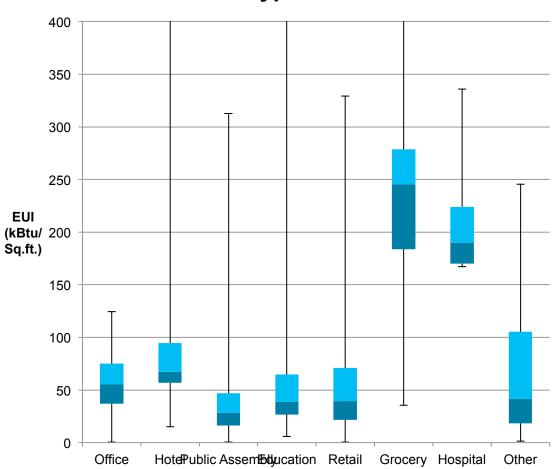






Preliminary Analysis

SF Commercial Building EUI by Facility Type



	Peak- median variation
Office	6.2
Hotel	2.6
Public Assembly	5.3
Education	4.0
Retail	6.7
Grocery	1.4
Hospital	1.2
Other	8.4

Measurement + Management = Real Savings





EPA Study:

35,000 buildings that benchmarked for 4 years.

Average benefits:

- 2.4% annual energy use reduction
- 7% average savings over 4 years
- Buildings with the lowest scores improved the most.

Source: US EPA 2012 "Data Trends: Benchmarking and Energy Savings"

- "Benchmarking is crucial. Energy management has become a passion."
- Garry Cook, Chief Engineer, 500 Washington
- "Keep in mind that your competition is benchmarking and auditing; not doing so puts you at a competitive disadvantage."
- Blake Peterson, Senior Property Manager, Orrick Building
- "Knowing current performance is my starting point to improving energy efficiency."
- Doug Peterson, Chief Engineer, Transamerica Pyramid
- "PG&E's auto benchmarking program takes the heavy lifting out of data entry, and frees you up to look for better ways to operate."
- Danny Murtagh, Director of Engineering, Embarcadero Center

"We're constantly finding new ways to save energy. We benchmark



Relation to California Law

	SF ECB Ordinance	California AB1103			
Requires	Benchmark and Audit	Benchmark only			
Trigger	Annual Transaction (sale, lease, refinance of entire build				
Tool	ENERGY STAR Portfolio Manager				
Inputs	Monthly energy consumption for the entire building and Basic characteristics (size, occupancy, use, hours of operation)				
Data Disclosed	Summary of annual energy performance: • 1to100 rating • Energy use per sq ft per year • GHG emissions from operations	All			
Disclosure to	Public Counterparty in transaction (available to CEC)				





Preliminary Energy Use Analysis

- Calculate kBTU/sf
- Compare to similar

Level 1: Walk-through

- Rough Costs and Savings for EEMs
- Identify Capital Projects

Level 2: Energy Survey & Analysis

- End-use Breakdown
- Detailed Analysis
- Cost & Savings for EEMs
- O&M Changes

Level 3: Detailed Survey & Analysis

- Refined analysis
- Additional Measurements
- Hourly Simulation



Audit requirements

Preliminary Energy Use Analysis

Benchmark

Level 1: Walk-through

10k to 50k sq ft

Level 2: Energy Survey & Analysis

>50k sq ft

COST & CUTTINGS TOT ELINE

O&M Changes

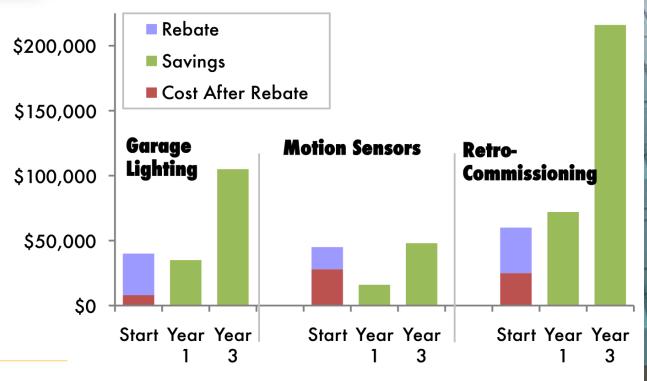
Level 3: Detailed Survey & Analysis

- Refined analysis
- Additional Measurements
- Hourly Simulation



"By benchmarking our hotel's energy use and identifying inefficiencies through an audit, we were able to maximize savings without sacrificing our customers' experience."

Peter Koehler, General Manager InterContinental Hotel





SAN FRANCISCO

Case Study: Flood Building



- 290,000 sq ft historic landmark
- Level 2 in Q3 2012
- Updated lighting and HVAC controls
- \$1.2M estimated lifetime savings



Image: Joe Mabel

Status (rough numbers)



Benchmarking Compliance

Year Due	Compliance Rate
2011	78%
2012	75%

Audits: Summary of the first 130 Assessments (As of 5/20/2013)

	Electricity Savings (kWh)	Gas savings (therms)	Annual Energy Cost Savings	Cost	Utility Rebates	Net Cost	Simple Payback
Installed	5,991,275	74,535	\$1,285,150	\$10,649,917	\$336,470	\$10,313,447	5.1
Not (Yet) Installed	19,763,525	424,338	\$3,766,294	\$15,586,267	\$2,059,100	\$13,527,167	3.9

Learn more



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A Department of the City and County of San Francisco

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